

**FINAL  
EVALUATION MATRIX**

Respondents	Evaluation Criteria		Evaluator # 1	Evaluator # 2	Evaluator # 3	TOTALS		
Ralph Anderson & Associates	Criteria	20	18	18	20	18.7	sub total	Criteria
	Experience & Qualifications Of Firm	20	18	19	20	19.0	sub total	Experience & Qualifications Of Firm
	Prior Experience (Similar Size, Etc.)	20	18	18	20	18.7	sub total	Prior Experience (Similar Size, Etc.)
	Qualifications & Experience Of Team	20	18	19	18	18.3	sub total	Qualifications & Experience Of Team
	Client References	10	10	0	10	6.7	sub total	Client References
	Cost	10	7	6	2	5.0	sub total	Cost
	Total	100	89	80	90	86.3	GRAND TOTAL	
CPS HR Consulting	Criteria	20	20	19	20	19.7	sub total	Criteria
	Experience & Qualifications Of Firm	20	18	16	18	17.3	sub total	Experience & Qualifications Of Firm
	Prior Experience (Similar Size, Etc.)	20	18	18	20	18.7	sub total	Prior Experience (Similar Size, Etc.)
	Qualifications & Experience Of Team	20	16	16	15	15.7	sub total	Qualifications & Experience Of Team
	Client References	10	10	0	10	6.7	sub total	Client References
	Cost	10	6	6	3	5.0	sub total	Cost
	Total	100	88	75	86	83.0	GRAND TOTAL	
Capitol Employment Solutions	Criteria	20	10	8	5	7.7	sub total	Criteria
	Experience & Qualifications Of Firm	20	10	9	5	8.0	sub total	Experience & Qualifications Of Firm
	Prior Experience (Similar Size, Etc.)	20	5	8	0	4.3	sub total	Prior Experience (Similar Size, Etc.)
	Qualifications & Experience Of Team	20	10	9	5	8.0	sub total	Qualifications & Experience Of Team
	Client References	10	5	0	0	1.7	sub total	Client References
	Cost	10	7	7	7	7.0	sub total	Cost
	Total	100	47	41	22	36.7	GRAND TOTAL	

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Crosby Corporation	Criteria	20	10	8	5	7.7	sub total	Criteria
	Experience & Qualifications Of Firm	20	5	8	5	6.0	sub total	Experience & Qualifications Of Firm
	Prior Experience (Similar Size, Etc.)	20	0	10	0	3.3	sub total	Prior Experience (Similar Size, Etc.)
	Qualifications & Experience Of Team	20	10	8	5	7.7	sub total	Qualifications & Experience Of Team
	Client References	10	3	0	0	1.0	sub total	Client References
	Cost	10	10	10	10	10.0	sub total	Cost
	Total	100	38	44	25	35.7	GRAND TOTAL	
Romella Janene El Kharzazi	Criteria	20	5	6	5	5.3	sub total	Criteria
	Experience & Qualifications Of Firm	20	5	6	5	5.3	sub total	Experience & Qualifications Of Firm
	Prior Experience (Similar Size, Etc.)	20	0	6	0	2.0	sub total	Prior Experience (Similar Size, Etc.)
	Qualifications & Experience Of Team	20	5	6	5	5.3	sub total	Qualifications & Experience Of Team
	Client References	10	0	0	0	0.0	sub total	Client References
	Cost	10	0	2	0	0.7	sub total	Cost
	Total	100	15	26	15	18.7	GRAND TOTAL	
The Mercer Group	Criteria	20	18	19	20	19.0	sub total	Criteria
	Experience & Qualifications Of Firm	20	20	19	20	19.7	sub total	Experience & Qualifications Of Firm
	Prior Experience (Similar Size, Etc.)	20	20	19	20	19.7	sub total	Prior Experience (Similar Size, Etc.)
	Qualifications & Experience Of Team	20	20	18	20	19.3	sub total	Qualifications & Experience Of Team
	Client References	10	10	0	9	6.3	sub total	Client References
	Cost	10	10	7	9	8.7	sub total	Cost
	Total	100	98	82	98	92.7	GRAND TOTAL	

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Respondents	Evaluation Criteria		Evaluator # 1	Evaluator # 2	Evaluator # 3	TOTALS		
Bob Murray & Associates	Criteria	20	19	20	20	19.7	sub total	Criteria
	Experience & Qualifications Of Firm	20	20	19	18	19.0	sub total	Experience & Qualifications Of Firm
	Prior Experience (Similar Size, Etc.)	20	20	19	20	19.7	sub total	Prior Experience (Similar Size, Etc.)
	Qualifications & Experience Of Team	20	18	19	20	19.0	sub total	Qualifications & Experience Of Team
	Client References	10	10	0	10	6.7	sub total	Client References
	Cost	10	7	6	4	5.7	sub total	Cost
	Total	100	94	83	92	89.7	GRAND TOTAL	
Slavin Management Consultants	Criteria	20	18	18	18	18.0	sub total	Criteria
	Experience & Qualifications Of Firm	20	18	19	20	19.0	sub total	Experience & Qualifications Of Firm
	Prior Experience (Similar Size, Etc.)	20	18	17	18	17.7	sub total	Prior Experience (Similar Size, Etc.)
	Qualifications & Experience Of Team	20	18	18	18	18.0	sub total	Qualifications & Experience Of Team
	Client References	10	10	0	9	6.3	sub total	Client References
	Cost	10	6	7	8	7.0	sub total	Cost
	Total	100	88	79	91	86.0	GRAND TOTAL	
Springsted Incorporated	Criteria	20	18	18	20	18.7	sub total	Criteria
	Experience & Qualifications Of Firm	20	18	19	20	19.0	sub total	Experience & Qualifications Of Firm
	Prior Experience (Similar Size, Etc.)	20	18	17	20	18.3	sub total	Prior Experience (Similar Size, Etc.)
	Qualifications & Experience Of Team	20	18	17	18	17.7	sub total	Qualifications & Experience Of Team
	Client References	10	10	0	10	6.7	sub total	Client References
	Cost	10	6	4	1	3.7	sub total	Cost
	Total	100	88	75	89	84.0	GRAND TOTAL	

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Respondents	Evaluation Criteria		Evaluator # 1	Evaluator # 2	Evaluator # 3	TOTALS		
Strategic Government Resources	Criteria	20	15	18	20	17.7	sub total	Criteria
	Experience & Qualifications Of Firm	20	18	18	18	18.0	sub total	Experience & Qualifications Of Firm
	Prior Experience (Similar Size, Etc.)	20	15	17	20	17.3	sub total	Prior Experience (Similar Size, Etc.)
	Qualifications & Experience Of Team	20	18	16	16	16.7	sub total	Qualifications & Experience Of Team
	Client References	10	8	0	10	6.0	sub total	Client References
	Cost	10	7	6	4	5.7	sub total	Cost
	Total	100	81	75	88	81.3	GRAND TOTAL	
The Waters Consulting Group	Criteria	20	19	18	20	19.0	sub total	Criteria
	Experience & Qualifications Of Firm	20	18	19	20	19.0	sub total	Experience & Qualifications Of Firm
	Prior Experience (Similar Size, Etc.)	20	19	17	20	18.7	sub total	Prior Experience (Similar Size, Etc.)
	Qualifications & Experience Of Team	20	18	17	20	18.3	sub total	Qualifications & Experience Of Team
	Client References	10	10	0	10	6.7	sub total	Client References
	Cost	10	8	6	5	6.3	sub total	Cost
	Total	100	92	77	95	88.0	GRAND TOTAL	